

COLIFAST®

WINTER NEWSLETTER 2019



Read more about:

- Our first Colifast ALARM sale to South America
- Coming up - Distributor training seminar 2019
- Colifast contributed to writing two books in 2018
- Spring activities 2019

The first automated instrument to Brazil!



Our very energetic and hard-working distributor Carvalhaes in Sao Paolo finalized the sale of one Colifast ALARM unit to Sabesp in December 2018. Sabesp is the largest water and wastewater management company in Latin America. Our first sale to them was several Colifast Field Kits in 2016. The client got to test our technology and is now ready for the fully automated equipment. We congratulate Gisseh and his team and look forward to the next steps ahead!



The Agenda for the Distributor training Seminar 2019 is coming up soon!



We look forward to seeing many of our hard working distributors in March. This year Asia and southern Europe will dominate, but there are a few spots left. [Contact us](#) ASAP if you are interested. The main goal with this seminar is to get hands on training. We also see that discussion between our distributors raises many interesting issues. Additionally we will share traditionally Norwegian meals in beautiful clean and silent surroundings. Optional winter fun activities will be possible to attend. Cross-country skiing, slalom and snow bathing with sauna are some of the activities you can choose between.



New Colifast literature!

Henrik has been keeping quite busy with two book projects: as contributing author in two textbooks. In *Handbook of Online and Near-real-time Methods in Microbiology*, the first chapter is written by us and describes the development of automated methods and the available analyzers in the market today. The second one, *Microbiological Sensors for the Drinking Water Industry* is published by International Water Association Publishing. Our material made out a whole chapter about the use of fully automated bacterial monitors for enhanced water safety.



If you are interested in reading, send us an [email](#) and we can provide access!

Spring activities 2019

Here are some of the activities we look forward to this spring:

- In December 2018 an article about two of our raw water monitoring Colifast ALARMS was published in a journal for Norwegian municipalities. We are currently writing another one for the Swedish version of the magazine. Let us know if your region have similar magazines for the water industry where articles describing applications with Colifast ALARM, CALM and/or Colifast Field Kit could be published.
- We are planning seminars and meetings over several days and in different cities in Spain together with our Barcelona based distributor EMS Sistemas.
- Together with one of Europe's largest independent research institutes, SINTEF, we are developing a new method for contactless filtering of water samples. More information will come when we start testing the prototype, which is under production.



If you wish to cancel receiving our newsletter, please email us at post@colifast.no